



Area Agency on Aging 1-C

# 2011 ANNUAL REPORT

31st Annual Meeting and Luncheon

William D. Ford

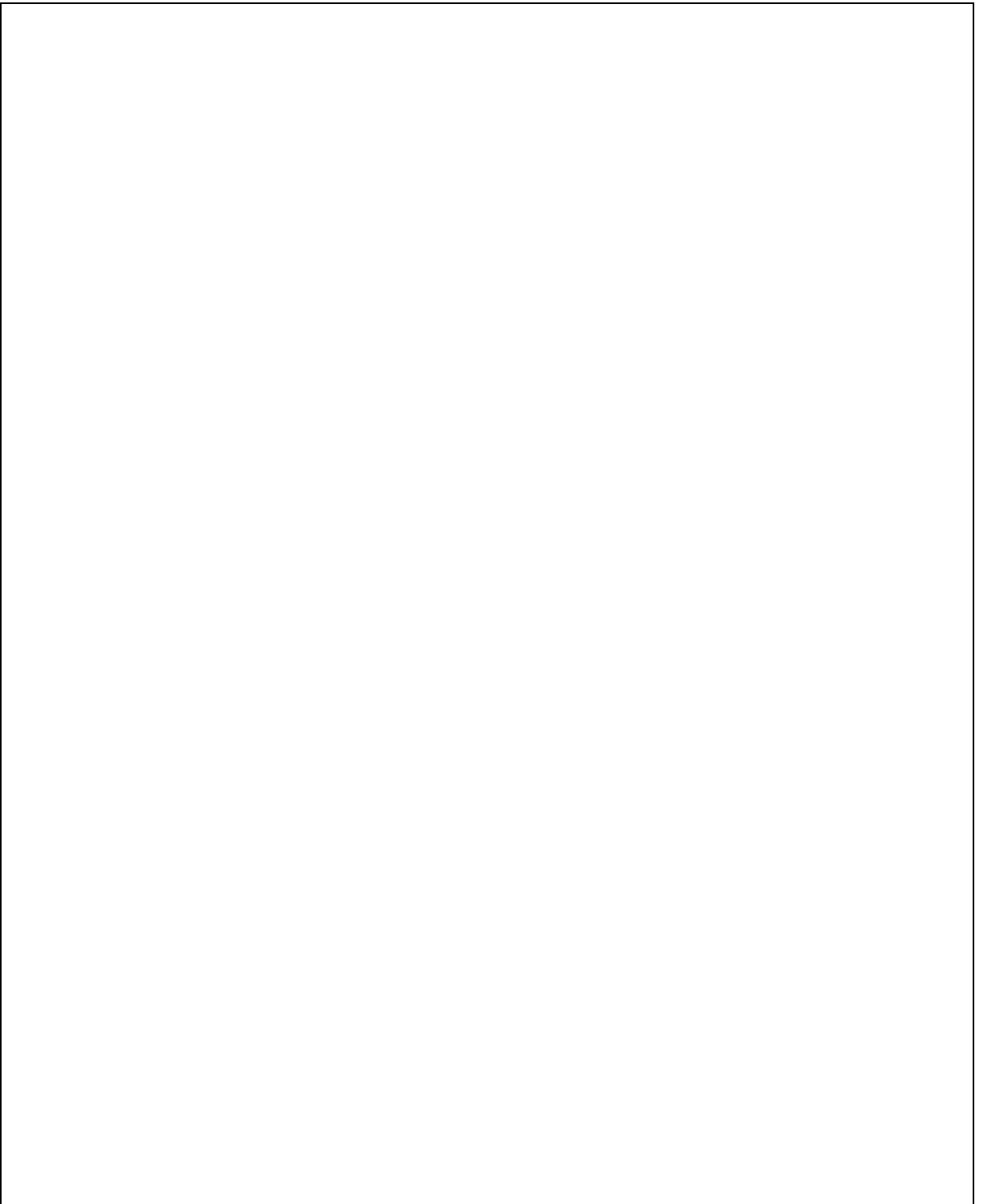
Senior Center

6750 Troy

Taylor, MI

April 29, 2011





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## Mission Statement

To coordinate a comprehensive network of services in southern and western Wayne County to enable older persons to function as independently as possible in the community environment which best suits their needs. To provide the advocacy, programming, planning, contracting, funding and personnel necessary to accomplish the foregoing purpose.



Dear Friends,

As you know, the mission of The Senior Alliance (TSA) is to enable older adults and individuals with disabilities to function as independent as possible in the community environment that best suits their needs. TSA has worked hard over the last 31 years to become southern and western Wayne County's "go-to" resource for senior services. Throughout the last fiscal year, TSA has been able to greatly expand vital services despite Michigan's economic downturn. To demonstrate a mere snapshot of the agency's growth, we have highlighted just a few of our accomplishments from FY 2010:



- Nursing Facility Transition services are now available to residents of nursing facilities who would like to return to their own home, move in with family members, find an apartment, or choose another housing option.
- TSA's Holiday Meal Program was able to reach out and deliver a total of 2,583 holiday meals to many deserving homebound seniors on Thanksgiving, Christmas, Easter, and Labor Day.
- TSA Information and Assistance, which specializes in evaluating and providing clients with available resources, served approximately 8,057 clients.
- The MMAP Program was able to counsel 3,414 clients with Medicare and Medicaid assistance.
- The Wayne County Chore Program provided valuable indoor/outdoor home maintenance services to approximately 204 seniors in 2010.
- Title V, TSA's employment training program for seniors 55 and older, met its job placement goals once again this year. Even though our economy experienced tremendous hardships and individuals found it extremely difficult to find employment, we were able to assist individuals find permanent jobs.
- Approximately 543 clients were assisted through TSA Care Management Program with various contracted services that include programs such as: nutrition assessment, home, safety installation, and above all - advocacy.

The growth of this agency, has many parallels to life. We look forward to carrying on our mission and hope to develop beyond an "Area Agency on Aging" and mature into a holistic network that can facilitate all aspects of adult living. Finally, a quote from Henry Ford, "...anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young."

Sincerely,

Frank Vaslo

Board Chairperson

Bob Brown

Executive Director

# In-Home, Community, and Direct Services

In-home and community services are provided to assist older adults in maintaining their independence. Services are provided directly by The Senior Alliance and by contracted service providers. These services include: Adult Day Care, Care Management, Case Coordination and Support, Chore Services, Congregate Meals, Elder Abuse Services, Friendly Reassurance, Health Screening, Hearing Impaired Services, Home Delivered Meals, Information and Assistance, Legal Assistance, Long Term Care Ombudsman, MI Choice Waiver, Caregiver Support groups, Outreach Service, Senior Center Staffing, Transportation Services, and Vision Services.

During Fiscal Year 2010 The Senior Alliance provided services to over 46,800 people. The total budget was over \$14,000,000 million; more than 94% of this went directly towards services and programs, with less than 6 % of the total budget for administrative expenses.

The MI Choice Waiver budget was increased by over \$2,400,000 with an expansion of the NFT program.

Contracted Service	FY 2010 Clients	Units	Direct Services	FY 2010 Clients	Units
Adult Day Service	99.00	31,311.00	Care Management (TSA)	281.00	151,308.00
Elder Abuse	29.00	775.00	Case Coordination & Support	262.00	52,819.50
Caregiver Support	849.00	5,935.00	Chore	204.00	1,143.00
Evidence Based Disease Prevention	506.00	2,064.00	Information and Assistance	5,300.00	1,400.00
Friendly Reassurance	271.00	38,888.00	MI Choice Waiver	348.00	1,238,440.00
Care Management (IIC)	92.00	N/A	Outreach	10,815.00	N/A
Health Screening	244.00	116.00	Holiday Meals	2,583.00	N/A
Legal Services	941.00	1,812.00	Title V	26.00	N/A
Long Term Care Ombudsman	2,923.00	2,293.00	Medicare/Medicaid Assist.	13,725.00	3,414.00
Transportation	1,032.00	5,409.00	<b>Total</b>	<b>33,544.00</b>	<b>1,448,524.50</b>
Vision	40.00	450.00			
Home Delivered Meals	5,219.00	751,938.00			
Congregate Meals	1,011.00				
<b>Total</b>	<b>13,256.00</b>	<b>840,991.00</b>			

## Grand Total of Contracted Services & Direct Services for FY 2010

Clients Served: 46,800  
Units Served: 2,436,440.5

## Board of Directors

**Frank Vaslo**

*Chair-person*

*DCC*

**John Pedit**

*Vice-Chairperson*

*CWW*

**Richard Henningsen**

*Treasurer*

*CWW*

**Bill O'Neil**

*Secretary*

*DCC*

**Ann Hatley**

*DCC*

**Helen Morrison**

*DCC*

**Elke Doom**

*CWW*

**Judy Weston**

*CWW*

**Valerie Cadez**

*DCC*

**Sherry Necelis**

*CWW*

**Mary Ann Rilley**

*DCC*

**Octavia Smith**

*CWW*

**Tom Jankowski**

*TSA Advisory Council*

**Gerald Brown**

*DCC*

**Kathleen McIntyre**

*At-Large*

**Christina Sullivan**

*At-Large*

**Sandra L. Falk-Michaels**

*At-Large*

**Michael Harris**

*At-Large*

**Beverly McAnally**

*At Large*

## Corporate Committee

**Jaclyn Kochis**

*Chairperson*

Michigan Paralyzed

Veterans of America

**Marguerite Linteau**

*Vice-Chairperson*

Critical Signal

Technologies

**Lori Doughty**

*Secretary*

AT&T

**Rob Bovitz**

Bovitz & Co.,

CPA, PC.

**Tammy Brown**

Farm Bureau Ins.

**Roger Bushnell**

Maple Heights

**Michael Cho**

Morgan Stanley

**Paul Denkhaus**

Total Transition Team

**Kevin Gilhool**

Estate, Trust & Elder

Care Law

**Frank Vaslo**

*Board Chairperson*

**Mark Hutchins**

Advantage Marketing

**Joseph Hohner**

BCBS

**Kevin Kelley**

Wayne County Senior

Citizens/Veteran

Affairs

**Roger L. Myers**

Presbyterian Villages

of Michigan

**Lisa Rutledge**

Oakwood Healthcare

**Tobi Shingleton**

Champs Management

Services

**Mark Slagle**

Mr. Handyman

**David White**

David White &

Associates Insurance

Consulting

**Michele White**

American House

Westland II

**Madelyn Williams**

DTE Energy

**Rick Williams**

Comfort Keepers

**Sara Cook**

*(Alt. to David White)*

**Jennifer Walz**

*(Alt. to Roger Bushnell)*

## Advisory Council

**Tom Jankowski**

*Chairperson*

**Diane Neihengen**

*Vice-Chairperson*

**Rosemarie Shim**

*Secretary*

**Sandra Abbott**

**Ray Byers**

**Lisa Boyd**

**Mary Lou Carey**

**Jacqueline Bousha**

**Michael Chappell**

**David Graham**

**Jaclyn Kochis**

**Sharon Miller**

**Ann Randolph**

**Patricia Randolph**

**Joan Siavrakas**

**Amne Darwish Talab**

**Elaine Taverna**

## Contract Service Providers

The Senior Alliance engages in three-year contracts with organizations to help fulfill our mission of caring for and supporting the senior population. We are very proud of our partnerships with other non-profits and local municipalities.

### **ACCESS**

*Health Screening*

### **Brownstown Township**

*Senior Center Staffing*

### **Canton Summit on the Park**

*Senior Center Staffing, Evidence Based Disease Prevention*

### **Citizens for Better Care**

*Long Term Care Ombudsman*

### **Deaf & Hearing Impaired Services**

*Hearing Impaired Services, Evidence Based Disease Prevention*

### **City of Dearborn**

*Senior Center Staffing, Evidence Based Disease Prevention*

### **Downriver Community Conference**

*Transportation*

### **City of Flat Rock**

*Senior Center Staffing, Transportation*

### **City of Garden City**

*Senior Center Staffing, Evidence Based Disease Prevention*

### **Community Living Services**

*Adult Day Care*

### **Greater Detroit Agency Institute for the Blind and Visually Impaired**

*Vision Services*

### **Huron Township**

*Senior Center Staffing, Transportation*

### **Inkster Senior Services, Inc.**

*Senior Center Staffing, Transportation*

### **City of Melvindale**

*Senior Center Staffing*

### **Neighborhood Legal Services- Elder Law and Advocacy Center**

*Elder Abuse Services, Legal Assistance*

### **Northville Parks & Recreation**

*Senior Center Staffing*

### **Plymouth Community**

#### **Council on Aging**

*Senior Center Staffing*

### **Redford Township**

*Senior Center Staffing, Evidence Based Disease Prevention*

### **Sumpter Township**

*Senior Center Staffing, Transportation*

### **Presbyterian Villages of Michigan**

*Evidence Based Disease Prevention*

### **The Information Center**

*Caregiver Services, Adult Day Care*

### **Van Buren Township**

*Senior Center Staffing, Evidence Based Disease Prevention, Transportation*

### **City of Wayne**

*Senior Center Staffing*

### **Wayne County Senior Citizen Services**

*Adult Day Care, Friendly Reassurance, HDM/Halal Meals, Congregate Meals, Liquid Meals*

### **Wayne Metropolitan Community Action Agency**

*Caregiver Support, Grandparent Support, Caregiving Conferences*

### **Woodhaven of Livonia**

*Adult Day Care*

## Purchase of Service (POS) Agencies

Purchase of Service (POS) agencies are utilized by The Senior Alliance to provide support services to older adults. These services are arranged and monitored through the Care Management, Case Coordination and Support, MI Choice Waiver, and Wayne County Chore Services Program. The POS agencies utilized by TSA are:

211 Group, INC. dba Nurse Match Staffing Solutions	Friends Who Care—Monroe LLC	Lizmare Ltd dba Genesee County/Right at Home
Abbore Healthcare Services	Golden Home Hlth. Care Agency, Inc.	Loving Care Home Care
Add-A-Tech, Inc.	Graceful Home Care Services	LUFAIM, Inc. dba Home Helpers
Allor's Outdoor Services	Great Lakes Home Care, LLC	Mary Rose Corporation
American House- Dearborn Heights	Guardian Medical Monitoring	Marywood Living Center
American House- Westland / Joy Rd.	Harbor Light Health Inc.	MCW Concepts, LLC Visiting Angels
American House- Livonia/ Farmington Rd.	Healing Hand Assoc. dba Affordable Home Care	Personal Touch Home Health Care Services, Inc.
American House- Riverview/ Fort St.	Health Care Options, LLC	Premier Services Group, Inc. dba Mr. Handyman
American House- Southland / Eureka Rd.	Heaven Sent Home Care Services, LLC	Presbyterian Village dba The Village of Westland
American House- Westland / Hunter Ave.	Help At Home of Michigan, Inc.	Professional Outreach Counseling Services, PC
American House— Westland 1	Helping Hand Nursing Service, Inc.	Purfoods, LLC dba Mom's Meals
Angel Care Homes, Inc.	Hetch Co., Inc dba Residential Medical Supply	Quality HomeCare Services Inc.
Angel Home Care Services	Hills Support Services Inc.	Res-Care Premier, Inc. dba Rescare Homecare
Arcadia Health Services of MI, Inc. dba Arcadia He	Hope Care Services, Inc.	Riverview Retirement Properties, LLC
Area Agency on Aging 1B	Homestead Residences, Inc.	Serenity Private Care and Staffing
Ayuda Home Care Plus, LLC.	Home Valley Ambulance (HVA)	Silas Home Care Services, Inc.
Binson's Hospital Supplies, Inc. dba Binson's Care Origin	J. Q., Inc.	SSDA—1 Limited Partnership, dba Marquette House
Caring Heart by Virginia, LLC	JA and S Inc., dba Comfort Keepers #404	State Line Medical, Inc.
Community Living Services, Inc.	Jadells, Inc. dba Healthcall of Detroit	The Home Care Team, dba The Medical Team
Critical Signal Technologies, Inc.	Jonboy Landscaping	The Regents of The U of M/Michigan Visiting Care
Detroit Area Agency on Aging	Kamman AFC, Inc.	Tyler AFC, Inc.
Disability Made Easy, LLC	Life Center, Inc.	United Home Health Care Services
Excellacare, Inc.	Life Essence Private Duty, LLC	Valued Relationships, Inc. (VRI)
Experts In Home Health Manag., Inc.	Lifeline Systems C., dba Philips Lifeline	Victory Home Care, Inc.
Friends Who Care/ Ann Arbor LLC		Wayne County Senior Citizens Services/Veterans Affairs
Friends Who Care Inc. —Berkley		Work Skills Corp., dba Action Home Health Care
		Y-PCS Group, Inc., dba Personal Care Services



## Corporate/Business Organizations (Contributions of \$300 or more)

Abraham & Gaffney, PC	Guardian Medical Monitoring
ACO Hardware	H2H Solutions
American House	Homestead Home Health Care
American House Foundation	Iconma LLC
Arrow Strategies	KA Systems
AT&T	LaJoy Group
Blue Cross Blue Shield of Michigan	Loving Care
Bovitz & Co., CPA, PC	Michigan Paralyzed Veterans of America
Brownigg Companies Insurance	NASCO
Caring Hearts by Virginia	National Kidney Foundation
Ciber	Oakwood
Community Living Services	PNC Bank
Compuware	Presbyterian Villages of Michigan
Connecture	Right at Home
Covinist	St. Michaels Cultural Center
Detroit Area Agency on Aging	The Epitec Group
David White & Associates	Valassis
Downriver Community Conference	VisionIT
DTE Energy	W3r Consulting
ETD Services	Wayne County Senior Citizens Services
Ford Motor Company	Wayne Firefighters Local 1620
Goodfellows	

# In Kind, Volunteer, and Service Contributors

A Place for Mom	Famous Dave's	Olive Garden
Acorn Shop	Fellows Creek Golf Club	Outback Restaurant
Agilelayer Services	Ford Road Miniature Golf	Paddy Ash
Alice Morfitt	Ford Senior Center	Paul Kenzie
Amanda Pier	Gil Talbert	Papa Romano's
Amy Thomas	Glenhurst Golf Course	Par-Fection, Inc.
Andrea Bray	Greg DeVore	Penn Theatre
Angela Coles	Guardian Medical Monitoring	Pro Golf Discount
Ann Brown	Hair Cut House	Rana's Restaurant
Ann Conklin	Helen Morrison	Red Lobster
Armstrong's Funland	Here's Roast	Renae Ruhle
Aubonpain	Holiday Meal Volunteers	Ribar Floral Company
Belleville Firefighters	Jackie Huckaby	Riverview Highlands
Blue Cross/Blue Shield	Jaelyn Kochis	Robert Ficano
Brenda Brotherton	Janice Bales	Rockwood Housing
Bridal Blooms Florist	Jessica Larsen	Rocky's
Brilliant Diamonds	Jet's Pizza	Salem Hills Golf Club
BUCA di Beppo	Joey's Comedy Club	Southgate Golf Course
Buffalo Wild Wings	John Hofmann	Starbucks -Westland
Bushwood Golf Club	Joseph Hohner's Family	Subway
Byron Thomas	Judy Pachucki	Summit on the Park
Cakes by Edna	Kathy & Darryl Nowacki	Target Golf
Carleton Glen Golf Club	Leo's Jewelry & Gifts	Taylor Senior Center
Carol Hay	Lisa Rutledge	The Senior Alliance
Carol Scott	Livonia Senior Center	Tim Horton's
Chili's	Lori Tooles-Carrington	United Home Health Care
Commissioner Gebhardt	Lori Zimmerman	Paul & Vicki Denkhaus
Commissioner Webb	Loving Care	Waters Edge
Congressman Thaddeus McCotter	Madelyn Williams	Wayne County Senior Citizens
Critical Signal Technologies	Manoogian Manor	Services
Dairy Queen	Maple Heights	Westland Golf Course
David White	Maplewood Senior Center	Woodhaven Retirement
Deb Warren	Margaret Loya	WPCS Group
Denise Champagne	Mark Bellino	
Dennis Barger	Mark Hutchins	
Detroit Lions	Marsha Koet	
Detroit Pistons	Michael Harris	
Detroit Red Wings	Michael Sage	
Detroit Shock	Michele White	
E.W. Smith Agency	Mr. Handyman	
Erin Cady	Nancy Popp	

*Hope*  
is the golden thread  
that should be woven into every experience of life.

## **Program Counselor Medicare/Medicaid Assistance**

Medicare/Medicaid Assistance Program (MMAP) counselors volunteer their time to provide free education and personalized assistance to Medicare beneficiaries, their families, and caregivers to help them make health coverage decisions.

### **Regional Coordinator**

*Bettie Hughes*

### **MMAP Counselors**

Anitha Koppusetty

Lori Tooles-Carrington

Ronald Lieberman

Brian Devlin

Lori Zimmerman

Ruth Koelzer

Charles Hodge

Mariam Bakri

Sandra Pardo

Christine Kenzie

Marsha Koet

Sandra Abbott

Christopher Smith

Megan Graber

Suzanne Cioroch

Cynthia Randall

Moshin Singapore

Terrence Connelly

Dianne Bodell

Nancy Coman

Thomas Cramer

Erica Hartman

Nancy Walls

Veronica Tyree

Ernest Dye

Praful Dubal

Victoria Hobson-Adams

Heinz Topol

Rita Zakhem

Wisam Haddad

Jack Bird, Jr.

Robert Mattern

John Pedit

Judy Bowers

Kenneth Cauvet

Lois Beerbaum



Navigating  
Medicare

**MMAP, Inc.**  
Michigan Medicare/Medicaid Assistance Program

## Resource Development Report For the Year Ended September 30, 2010

In FY 2010, The Senior Alliance earned \$94,399.84 in cash and in-kind contributions through resource development actions. As shown below, contributions were generated through special events, grant writing, and the procurement of sponsorships/contributions from corporations and individuals.

### Cash Donations



Holiday Meals on Wheels Fundraisers (Including Cards Sales, Peep Sales, and Firefighters)	\$ 5,730.42
Golf Classic 2010	34,114.24
Grants	14,750.00
In Memoriams	1,085.00
Annual Meeting Sponsorships	3,450.00
Donations/ SAHM	15,605.85
Canton Soccer Fundraiser	2,740.99
<b>Total Cash</b>	<b>\$ 77,476.04</b>

### In-Kind Donations

Volunteers	10,815.00
Golf Classic, Fundraiser Contributions	6,108.80
<b>Total In-Kind Donations</b>	<b>\$ 16,923.80</b>

<b>Total Cash and In-Kind Revenue</b>	<b>\$ 94,399.84</b>
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**The Senior Alliance  
Financial Snapshot  
Fiscal Year 2010**

**REVENUE**

**2010**

Older American Acts	\$	4,396,872
State of Michigan		2,576,078
Local Government		141,774
Other Federal		584,646
MI Choice Waiver Program		6,914,928
Other Misc.		149,362

**Total Revenue**

**\$ 14,763,660**

**EXPENSES**

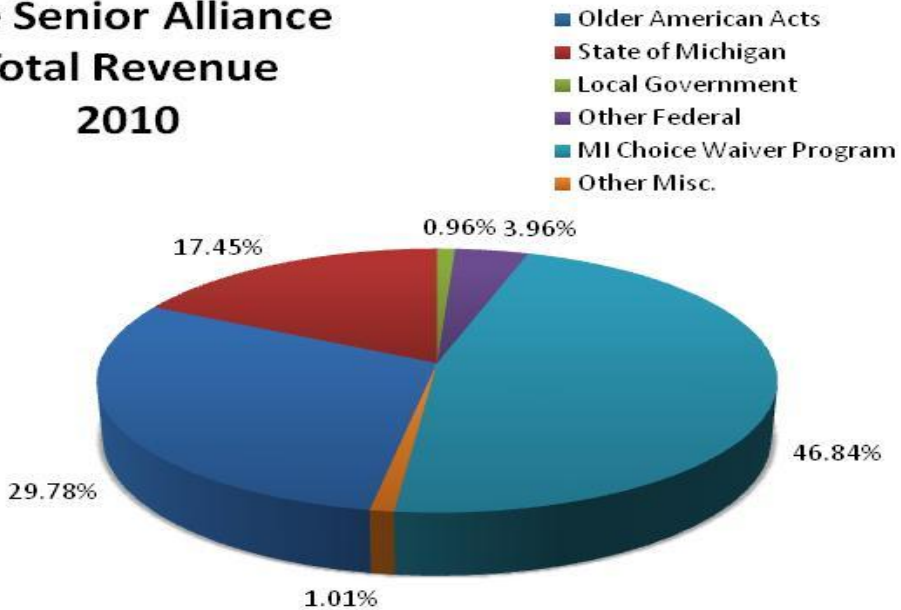
Nutrition Services	\$	3,708,367
In-Home Services		6,447,163
Access Services		2,164,642
Community Services		893,281
Administration		830,802
Other Elder Services		311,542

**Total Expenses**

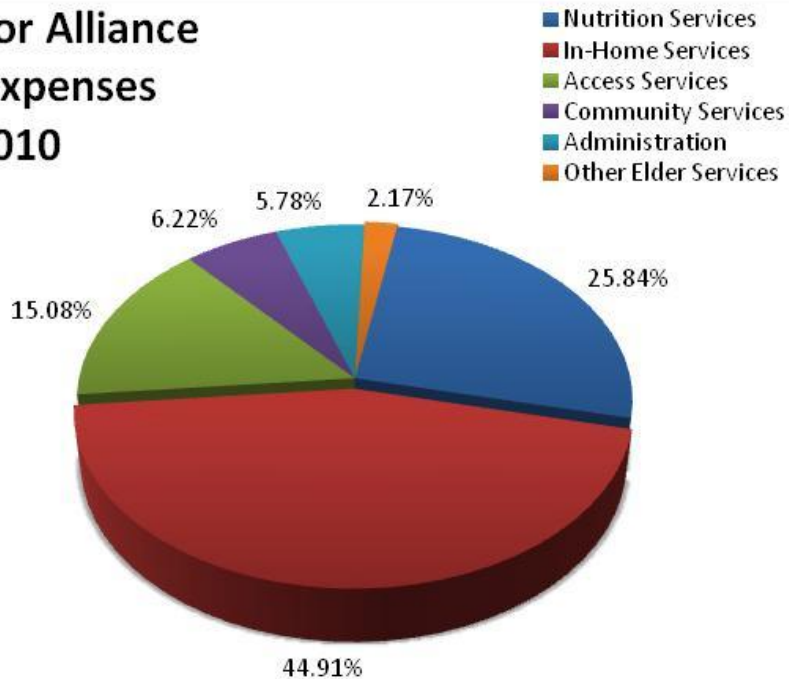
**\$ 14,355,797**



## The Senior Alliance Total Revenue 2010



## The Senior Alliance Total Expenses 2010



*~Celebrating 31 Years of Service~*



*“When individuals work together great things can happen.”*



**The Senior Alliance®**  
**Area Agency on Aging 1-C**

3850 Second St. Suite 100  
Wayne, MI 48184

(734) 722-2830 • Fax (734) 722-2836

info@tsalink.org • www.aaa1c.org

**Executive Staff**

**Bob Brown**

*Executive Director*

**Kishori Gandhi**

*Chief Financial Officer*

**Lydia Gold**

*Chief Operations Officer*

**Jason Maciejewski**

*Chief Information & Planning Officer*